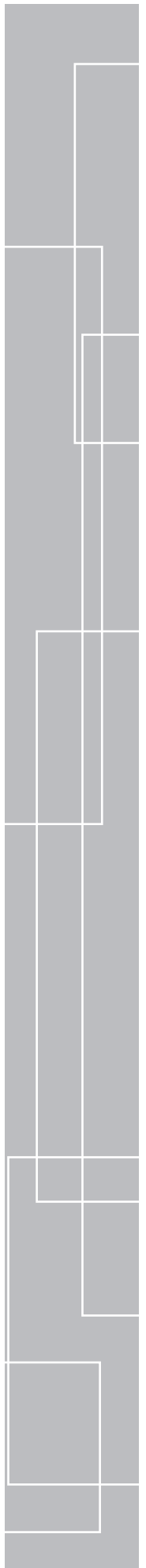


Appendix F

Top 10 Insurance Companies by Line of Business in Washington 2006

- Accident and Health
- Annuities
- Life
- Property and Casualty
- Title



Top 10 Authorized Companies or
Groups of Companies
Zero Premium Companies Excluded

State of Washington
Office of Insurance Commissioner
2006 Washington Market Share and Loss Ratio
Line of Business: Accident and Health

All Dollars in Thousands

Rank	Group Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share	Premiums Earned	Losses Incurred(2)	Loss Ratio	Enrollment(3)
1	GROUP HEALTH COOP									
	Group Health Options Inc	47055	WA	HCSC	\$390,808	3.39%	\$390,808	\$336,461	86.09%	99,407
	Group Hlth Cooperative	95672	WA	HMO	\$1,790,412	15.55%	\$1,790,412	\$1,927,292	107.65%	400,867
	KPS Health Plans	53872	WA	HCSC	\$138,008	1.20%	\$138,008	\$113,936	82.56%	43,106
	Group Totals				\$2,319,228	20.14%	\$2,319,228	\$2,377,689	102.52%	543,380
2	REGENCE GRP									
	Asuris Northwest Health	47350	WA	HCSC	\$132,388	1.15%	\$131,636	\$113,280	86.06%	71,826
	Regence BCBS of OR	54933	OR	HCSC	\$58,357	0.51%	\$59,462	\$51,341	86.34%	22,703
	Regence Blue Shield	53902	WA	HCSC	\$1,956,728	17.00%	\$1,967,975	\$1,582,480	80.41%	945,954
	Regence Blueshield Of ID Inc	60131	ID	L&D	\$5,691	0.05%	\$5,596	\$4,690	83.80%	1,620
	Regence Life & Health Ins Co	97985	OR	L&D	\$30,025	0.26%	\$29,982	\$8,654	28.87%	
	Group Totals				\$2,183,189	18.96%	\$2,194,652	\$1,760,445	80.23%	1,042,103
3	PREMERA BLUE CROSS GRP									
	Lifewise Assur Co	94188	WA	L&D	\$18,029	0.16%	\$18,075	\$6,989	38.67%	
	LifeWise Health Plan of WA	52633	WA	HCSC	\$180,253	1.57%	\$180,709	\$132,755	73.46%	85,729
	Premera Blue Cross	47570	WA	HCSC	\$1,972,961	17.14%	\$1,966,256	\$1,601,257	81.44%	628,578
	Group Totals				\$2,171,243	18.86%	\$2,165,039	\$1,741,001	80.41%	714,307
4	UNITEDHEALTH GRP									
	American Medical Security Life InsCo	97179	WI	L&D	\$14	0.00%	\$14	\$15	106.15%	
	Golden Rule Ins Co	62286	IN	L&D	\$107	0.00%	\$106	\$92	86.63%	
	Pacificare Life & Health Ins Co	70785	IN	L&D	\$64,306	0.56%	\$62,677	\$52,329	83.49%	
	Pacificare Life Assur Co	84506	CO	L&D	\$96,660	0.84%	\$96,221	\$80,983	84.16%	
	Pacificare of WA Inc	48038	WA	HCSC	\$523,341	4.55%	\$515,923	\$405,676	78.63%	62,159
	Unimerica Ins Co	91529	WI	L&D	\$82	0.00%	\$83	\$0	0.00%	
	United Healthcare Ins Co	79413	CT	L&D	\$249,261	2.16%	\$248,719	\$201,150	80.87%	
	Group Totals				\$933,773	8.11%	\$923,744	\$740,245	80.14%	62,159
5	MOLINA HEALTHCARE INC									
	Molina Healthcare of WA Inc	96270	WA	HMO	\$612,028	5.32%	\$613,750	\$475,494	77.47%	281,356
	Group Totals				\$612,028	5.32%	\$613,750	\$475,494	77.47%	281,356
6	COMMUNITY HEALTH PLAN OF WA									
	Community Health Plan of WA	47049	WA	HCSC	\$464,786	4.04%	\$464,786	\$407,772	87.73%	224,686
	Group Totals				\$464,786	4.04%	\$464,786	\$407,772	87.73%	224,686

Top 10 Authorized Companies or
Groups of Companies
Zero Premium Companies Excluded

State of Washington
Office of Insurance Commissioner
2006 Washington Market Share and Loss Ratio
Line of Business: Accident and Health

All Dollars in Thousands

Rank	Group Name	NAIC Code	Dom	Type(1)	Premiums Written	Market Share	Premiums Earned	Losses Incurred(2)	Loss Ratio	Enrollment(3)
7	KAISER FOUNDATION									
	Kaiser Fndtn Health Plan NW	95540	OR	HMO	\$376,252	3.27%	\$376,252	\$363,176	96.52%	87,416
	Kaiser Permanente Hlth Alternatives	47033	OR	HCSC	\$12,646	0.11%	\$12,646	\$12,358	97.72%	17,668
	Group Totals				\$388,898	3.38%	\$388,898	\$375,534	96.56%	105,084
8	WASHINGTON DENTAL SERVICE									
	Washington Dental Service	47341	WA	HCSC	\$358,097	3.11%	\$357,624	\$313,404	87.64%	884,467
	Group Totals				\$358,097	3.11%	\$357,624	\$313,404	87.64%	884,467
9	AETNA									
	Aetna Health Inc	47060	WA	HCSC	\$36,152	0.31%	\$36,157	\$30,162	83.42%	9,693
	Aetna Life Ins Co	60054	CT	L&D	\$179,962	1.56%	\$179,510	\$149,135	83.08%	
	Group Totals				\$216,114	1.88%	\$215,667	\$179,297	83.14%	9,693
10	UNUMPROVIDENT CORP GRP									
	Colonial Life & Accident Ins Co	62049	SC	L&D	\$5,930	0.05%	\$5,977	\$2,833	47.40%	
	Paul Revere Life Ins Co	67598	MA	L&D	\$6,384	0.06%	\$6,774	\$8,493	125.37%	
	Provident Life & Accident Ins Co	68195	TN	L&D	\$13,914	0.12%	\$14,466	\$14,804	102.34%	
	Provident Life & Cas Ins Co	68209	TN	L&D	\$85	0.00%	\$85	\$11	13.19%	
	Unum Life Ins Co Of Amer	62235	ME	L&D	\$103,125	0.90%	\$103,462	\$52,921	51.15%	
	Group Totals				\$129,439	1.12%	\$130,763	\$79,062	60.46%	
	Top 10 Group Total				\$9,776,795	84.92%	\$9,774,150	\$8,449,942	86.45%	3,867,235
	All Other Companies				\$1,736,678	15.08%	\$1,702,479	\$1,181,116	69.38%	756,290
	Totals(4)				\$11,513,472	100.00%	\$11,476,629	\$9,631,058	83.92%	4,623,525

(1)L&D=Life and Disability Ins. Co., P&C=Property and Casualty Ins. Co., HMO=Health Maintenance Organization, HCSC=Health Care Service Contractor, LHSC=Limited HCSC, F=Fraternal, MEWA=Multiple Employer Welfare Arrangement

(2)Includes Risk Revenue-related claims and benefits. However, Premiums Written and Premiums Earned do not include Risk Revenue.

(3) Enrollment only provided by companies filing the NAIC Health blank.

(4)Totals do not represent all health coverage in Washington.

State of Washington
Office of Insurance Commissioner
2006 Washington Market Share
Line of Business: Life - Annuities

Top 10 Authorized Companies or Groups of
Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Rank	Group Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
1	ING America Ins Holding Grp								
	Ing Life Ins & Annuity Co	86509	CT	\$3,481	\$0	\$146,211	\$0	\$149,691	4.48%
	ING USA Annuity and Life Ins Co	80942	IA	\$121,832	\$0	\$2,150	\$0	\$123,981	3.71%
	Reliastar Life Ins Co	67105	MN	\$8,682	\$0	\$5,933	\$0	\$14,615	0.44%
	Reliastar Life Ins Co Of NY	61360	NY	\$13	\$0	\$0	\$0	\$13	0.00%
	Security Life Of Denver Ins Co	68713	CO	\$1	\$0	\$0	\$0	\$1	0.00%
	Group Totals			\$134,009	\$0	\$154,293	\$0	\$288,301	8.64%
2	PRUDENTIAL OF AMER								
	American Skandia Life Assur Corp	86630	CT	\$120,861	\$0	\$5,597	\$0	\$126,458	3.79%
	Pruco Life Ins Co	79227	AZ	\$7,246	\$0	\$0	\$0	\$7,246	0.22%
	Prudential Ins Co Of Amer	68241	NJ	\$334	\$0	\$128,607	\$0	\$128,941	3.86%
	Group Totals			\$128,441	\$0	\$134,204	\$0	\$262,644	7.87%
3	METROPOLITAN GRP								
	General American Life Ins Co	63665	MO	\$13	\$0	\$0	\$0	\$13	0.00%
	Metlife Ins Co of CT	87726	CT	\$3,459	\$0	\$1,154	\$0	\$4,613	0.14%
	MetLife Investors Ins Co	93513	MO	\$43,146	\$0	\$0	\$0	\$43,146	1.29%
	MetLife Investors USA Ins Co	61050	DE	\$101,089	\$0	\$28	\$0	\$101,117	3.03%
	Metlife Life & Annuity Co of CT	80950	CT	\$10,759	\$0	\$0	\$0	\$10,759	0.32%
	Metropolitan Life Ins Co	65978	NY	\$44,298	\$0	\$31,297	\$0	\$75,595	2.26%
	Metropolitan Tower Life Ins Co	97136	DE	\$6	\$0	\$0	\$0	\$6	0.00%
	New England Life Ins Co	91626	MA	\$2,848	\$0	\$0	\$0	\$2,848	0.09%
	Group Totals			\$205,619	\$0	\$32,479	\$0	\$238,097	7.13%
4	AMERICAN INTRNL GRP								
	AIG Annuity Ins Co	70432	TX	\$107,884	\$0	\$0	\$0	\$107,884	3.23%
	AIG Life Ins Co	66842	DE	\$1,291	\$0	\$168	\$0	\$1,459	0.04%
	AIG SunAmerica Life Assur Co	60941	AZ	\$54,604	\$0	\$2,800	\$0	\$57,404	1.72%
	American Gen Life & Acc Ins Co	66672	TN	\$5	\$0	\$0	\$0	\$5	0.00%
	American Gen Life Ins Co	60488	TX	\$7,565	\$0	\$0	\$0	\$7,565	0.23%
	American Intl Life Assr Co NY	60607	NY	\$22	\$0	\$1	\$0	\$22	0.00%
	Sunamerica Life Ins Co	69256	AZ	\$35	\$0	\$0	\$0	\$35	0.00%
	Variable Annuity Life Ins Co	70238	TX	\$22,531	\$0	\$28,418	\$0	\$50,949	1.53%
	Group Totals			\$193,935	\$0	\$31,388	\$0	\$225,323	6.75%
5	NEW YORK LIFE GRP								
	New York Life Ins & Annuity Corp	91596	DE	\$186,384	\$0	\$0	\$0	\$186,384	5.58%
	New York Life Ins Co	66915	NY	\$1,189	\$0	\$20,945	\$0	\$22,134	0.66%
	Group Totals			\$187,573	\$0	\$20,945	\$0	\$208,518	6.25%
6	TIAA FAMILY OF CO								
	Teachers Ins & Ann Assoc Of Amer	69345	NY	\$131,217	\$0	\$61,950	\$0	\$193,168	5.79%
	TIAA Cref Life Ins Co	60142	NY	\$3,989	\$0	\$0	\$0	\$3,989	0.12%
	Group Totals			\$135,207	\$0	\$61,950	\$0	\$197,157	5.91%

State of Washington
Office of Insurance Commissioner
2006 Washington Market Share
Line of Business: Life - Annuities

Top 10 Authorized Companies or Groups of
Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Rank	Group Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
7	American Financial Grp								
	Annuity Investors Life Ins Co	93661	OH	\$10,421	\$0	\$50	\$0	\$10,471	0.31%
	Continental General Ins Co	71404	NE	\$31	\$0	\$0	\$0	\$31	0.00%
	Great American Life Ins Co	63312	OH	\$163,568	\$0	\$1,355	\$0	\$164,923	4.94%
	Loyal American Life Ins Co	65722	OH	\$571	\$0	\$0	\$0	\$571	0.02%
	Group Totals			\$174,591	\$0	\$1,405	\$0	\$175,996	5.27%
8	LINCOLN NATL								
	Jefferson Pilot Financial Ins Co	70254	NE	\$17	\$0	\$4	\$0	\$21	0.00%
	Jefferson Pilot Life Ins Co	67865	NC	\$14,078	\$0	\$125	\$0	\$14,203	0.43%
	Jefferson Pilot Lifeamerica Ins Co	62057	NJ	\$1,273	\$0	\$0	\$0	\$1,273	0.04%
	Lincoln Natl Life Ins Co	65676	IN	\$116,995	\$0	\$40,344	\$0	\$157,339	4.71%
	Group Totals			\$132,363	\$0	\$40,474	\$0	\$172,836	5.18%
9	Ameriprise Financial Grp								
	RiverSource Life Ins Co	65005	MN	\$164,968	\$0	\$1,227	\$0	\$166,195	4.98%
	Group Totals			\$164,968	\$0	\$1,227	\$0	\$166,195	4.98%
10	JACKSON NATL GRP								
	Jackson Natl Life Ins Co	65056	MI	\$164,041	\$0	\$255	\$0	\$164,296	4.92%
	Group Totals			\$164,041	\$0	\$255	\$0	\$164,296	4.92%
	Top Group Totals			\$1,620,746	\$0	\$478,618	\$0	\$2,099,364	62.88%
	All Other Companies			\$1,090,749	\$0	\$148,340	\$0	\$1,239,089	37.12%
	Totals			\$2,711,495	\$0	\$626,958	\$0	\$3,338,453	100.00%

Top 10 Authorized Companies or Groups of
Companies
Zero Premium Companies Excluded

State of Washington
Office of Insurance Commissioner
2006 Washington Market Share
Line of Business: Life - Life Insurance

Page 1 of 2

All Dollars in Thousands

Rank	Group Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
1	METROPOLITAN GRP								
	General American Life Ins Co	63665	MO	\$7,960	\$0	\$0	\$0	\$7,960	0.36%
	Metlife Ins Co of CT	87726	CT	\$1,599	\$0	\$0	\$0	\$1,599	0.07%
	MetLife Investors Ins Co	93513	MO	\$25	\$0	\$0	\$0	\$25	0.00%
	MetLife Investors USA Ins Co	61050	DE	\$4,427	\$0	\$0	\$0	\$4,427	0.20%
	Metlife Life & Annuity Co of CT	80950	CT	\$6,249	\$0	\$0	\$0	\$6,249	0.28%
	Metropolitan Life Ins Co	65978	NY	\$32,695	\$0	\$413,178	\$0	\$445,873	20.26%
	Metropolitan Tower Life Ins Co	97136	DE	\$1,728	\$0	\$0	\$0	\$1,728	0.08%
	New England Life Ins Co	91626	MA	\$3,775	\$0	\$3	\$0	\$3,778	0.17%
	Texas Life Ins Co	69396	TX	\$418	\$0	\$0	\$0	\$418	0.02%
	Group Totals			\$58,875	\$0	\$413,181	\$0	\$472,056	21.45%
2	NEW YORK LIFE GRP								
	New York Life Ins & Annuity Corp	91596	DE	\$82,443	\$0	\$378	\$0	\$82,821	3.76%
	New York Life Ins Co	66915	NY	\$77,578	\$0	\$12,882	\$0	\$90,461	4.11%
	NYLife Ins Co Of AZ	81353	AZ	\$3,111	\$0	\$0	\$0	\$3,111	0.14%
	Group Totals			\$163,132	\$0	\$13,260	\$0	\$176,393	8.01%
3	NORTHWESTERN MUT								
	Northwestern Mut Life Ins Co	67091	WI	\$112,269	\$0	\$0	\$0	\$112,269	5.10%
	Group Totals			\$112,269	\$0	\$0	\$0	\$112,269	5.10%
4	JOHN HANCOCK GRP								
	John Hancock Life Ins Co	65099	MA	\$5,895	\$0	\$14	\$0	\$5,909	0.27%
	John Hancock Life Ins Co (USA)	65838	MI	\$42,331	\$0	\$0	\$0	\$42,331	1.92%
	John Hancock Variable Life Ins Co	90204	MA	\$32,241	\$0	\$0	\$0	\$32,241	1.46%
	Manulife Ins Co	93610	DE	\$26	\$0	\$0	\$0	\$26	0.00%
	Group Totals			\$80,493	\$0	\$14	\$0	\$80,507	3.66%
5	PRUDENTIAL OF AMER								
	American Skandia Life Assur Corp	86630	CT	\$231	\$0	\$0	\$0	\$231	0.01%
	Pruco Life Ins Co	79227	AZ	\$19,831	\$0	\$0	\$0	\$19,831	0.90%
	Prudential Ins Co Of Amer	68241	NJ	\$26,131	(\$4)	\$33,964	\$0	\$60,091	2.73%
	Group Totals			\$46,193	(\$4)	\$33,964	\$0	\$80,152	3.64%
6	ING America Ins Holding Grp								
	Ing Life Ins & Annuity Co	86509	CT	\$1,967	\$0	\$93	\$0	\$2,060	0.09%
	ING USA Annuity and Life Ins Co	80942	IA	\$3,031	\$0	\$0	\$0	\$3,031	0.14%
	Midwestern United Life Ins Co	66109	IN	\$26	\$0	\$0	\$0	\$26	0.00%
	Reliastar Life Ins Co	67105	MN	\$16,313	\$0	\$29,382	\$0	\$45,695	2.08%
	Reliastar Life Ins Co Of NY	61360	NY	\$375	\$0	\$32	\$0	\$407	0.02%
	Security Life Of Denver Ins Co	68713	CO	\$11,329	\$0	\$115	\$0	\$11,443	0.52%
	Group Totals			\$33,040	\$0	\$29,622	\$0	\$62,662	2.85%

State of Washington
Office of Insurance Commissioner
2006 Washington Market Share
Line of Business: Life - Life Insurance

Top 10 Authorized Companies or Groups of
Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Rank	Group Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share
7	LINCOLN NATL								
	First Penn Pacific Life Ins Co	67652	IN	\$3,861	\$0	\$6	\$0	\$3,866	0.18%
	Jefferson Pilot Financial Ins Co	70254	NE	\$6,424	\$0	\$6,898	\$0	\$13,322	0.61%
	Jefferson Pilot Life Ins Co	67865	NC	\$11,594	\$0	\$1	\$0	\$11,595	0.53%
	Jefferson Pilot Lifeamerica Ins Co	62057	NJ	\$16	\$0	\$0	\$0	\$16	0.00%
	Lincoln Natl Life Ins Co	65676	IN	\$29,302	\$0	\$7	\$0	\$29,309	1.33%
	Group Totals			\$51,197	\$0	\$6,912	\$0	\$58,109	2.64%
8	Aegon US Holding Grp								
	Life Investors Ins Co Of Amer	64130	IA	\$2,584	\$617	\$1,654	\$0	\$4,856	0.22%
	Monumental Life Ins Co	66281	MD	\$3,401	\$0	\$228	\$1	\$3,630	0.16%
	Peoples Benefit Life Ins Co	66605	IA	\$320	\$0	\$226	\$0	\$546	0.02%
	Stonebridge Life Ins Co	65021	VT	\$1,400	\$98	\$222	\$0	\$1,720	0.08%
	Transamerica Financial Life Ins Co	70688	NY	\$42	\$0	\$3	\$0	\$45	0.00%
	Transamerica Life Ins Co	86231	IA	\$4,256	\$0	\$269	\$0	\$4,525	0.21%
	Transamerica Occidental Life Ins Co	67121	IA	\$30,592	\$0	\$34	\$0	\$30,626	1.39%
	Veterans Life Ins Co	81027	IL	\$213	\$0	\$210	\$0	\$423	0.02%
	Western Reserve Life Assur Co of OH	91413	OH	\$10,191	\$0	\$0	\$0	\$10,191	0.46%
	Group Totals			\$52,999	\$715	\$2,848	\$1	\$56,562	2.57%
9	AETNA								
	Aetna Life Ins Co	60054	CT	\$712	\$0	\$55,240	\$0	\$55,952	2.54%
	Group Totals			\$712	\$0	\$55,240	\$0	\$55,952	2.54%
10	STATE FARM IL								
	State Farm Life Ins Co	69108	IL	\$50,637	\$0	\$356	\$0	\$50,993	2.32%
	Group Totals			\$50,637	\$0	\$356	\$0	\$50,993	2.32%
	Top Group Totals			\$649,546	\$711	\$555,397	\$1	\$1,205,655	54.78%
	All Other Companies			\$793,263	\$15,897	\$186,142	\$8	\$995,310	45.22%
	Totals			\$1,442,809	\$16,608	\$741,539	\$9	\$2,200,965	100.00%

State of Washington

Office of Insurance Commissioner

2006 Washington Market Share and Loss Ratio

Top 10 Authorized Companies or Groups of
Companies
Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

Rank	Group Name	NAIC Code	DOM	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio
1	ZURICH INS GRP							
	American Federation Ins Co	43699	FL	\$1,798	0.02%	\$1,817	\$1,263	69.53%
	American Guarantee & Liability Ins	26247	NY	\$22,339	0.28%	\$21,458	\$23,833	111.07%
	American Zurich Ins Co	40142	IL	\$4,069	0.05%	\$4,683	\$3,761	80.31%
	Assurance Co Of Amer	19305	NY	\$10,181	0.13%	\$10,099	\$14,972	148.25%
	Colonial American Cas & Surety Co	34347	MD	\$1,971	0.02%	\$1,932	\$297	15.36%
	Empire Fire & Marine Ins Co	21326	NE	\$10,407	0.13%	\$10,422	\$4,692	45.02%
	Farmers Ins Co Of WA	21644	WA	\$537,980	6.62%	\$527,584	\$377,283	71.51%
	Farmers Ins Exch	21652	CA	\$58,076	0.72%	\$58,012	\$34,886	60.14%
	Fidelity & Deposit Co Of MD	39306	MD	\$13,479	0.17%	\$13,059	\$1,790	13.71%
	Foremost Ins Co	11185	MI	\$27,447	0.34%	\$27,736	\$11,344	40.90%
	Foremost Property & Cas Ins Co	11800	MI	\$4,942	0.06%	\$4,718	\$3,215	68.14%
	Foremost Signature Ins Co	41513	MI	\$32,105	0.40%	\$30,904	\$19,602	63.43%
	Maryland Cas Co	19356	MD	\$12,377	0.15%	\$12,183	\$22,568	185.25%
	Mid-Century Ins Co	21687	CA	\$83,719	1.03%	\$81,751	\$60,280	73.74%
	Northern Ins Co Of NY	19372	NY	\$1,834	0.02%	\$1,826	(\$704)	(38.53)%
	Truck Ins Exch	21709	CA	\$45,685	0.56%	\$44,859	\$19,940	44.45%
	Universal Underwriters Ins Co	41181	KS	\$31,112	0.38%	\$28,120	\$14,324	50.94%
	Zurich American Ins Co	16535	NY	\$51,276	0.63%	\$53,405	\$26,242	49.14%
	Group Totals			\$950,795	11.71%	\$934,569	\$639,589	68.60%
2	STATE FARM IL							
	State Farm Fire And Cas Co	25143	IL	\$343,170	4.23%	\$333,114	\$195,325	58.64%
	State Farm Mut Auto Ins Co	25178	IL	\$496,527	6.11%	\$491,711	\$302,841	61.59%
	Group Totals			\$839,697	10.34%	\$824,825	\$498,166	60.39%
3	SAFECO INS GRP							
	American Economy Ins Co	19690	IN	\$40,568	0.50%	\$39,165	\$13,054	33.33%
	American States Ins Co	19704	IN	\$80,746	0.99%	\$84,751	\$39,298	46.37%
	American States Preferred Ins Co	37214	IN	\$9,952	0.12%	\$10,120	\$6,123	60.51%
	First Natl Ins Co Of Amer	24724	WA	\$20,624	0.25%	\$19,709	\$3,651	18.53%
	General Ins Co Of Amer	24732	WA	\$51,900	0.64%	\$53,639	\$40,177	74.90%
	Safeco Ins Co Of Amer	24740	WA	\$177,426	2.18%	\$178,877	\$97,735	54.64%
	Safeco Ins Co Of IL	39012	IL	\$255,889	3.15%	\$257,514	\$154,803	60.11%
	Group Totals			\$637,105	7.84%	\$643,775	\$354,841	55.12%

State of Washington

Office of Insurance Commissioner

2006 Washington Market Share and Loss Ratio

Top 10 Authorized Companies or Groups of
Companies

Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

Rank	Group Name	NAIC Code	DOM	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio
4	ALLSTATE INS GRP							
	Allstate Ind Co	19240	IL	\$133,758	1.65%	\$131,772	\$68,425	51.93%
	Allstate Ins Co	19232	IL	\$313,631	3.86%	\$322,323	\$177,894	55.19%
	Allstate Prop & Cas Ins Co	17230	IL	\$126,454	1.56%	\$120,769	\$70,645	58.50%
	Deerbrook Ins Co	37907	IL	\$1,682	0.02%	\$1,430	\$691	48.29%
	Encompass Ind Co	15130	IL	\$4,111	0.05%	\$3,995	\$2,282	57.11%
	Encompass Ins Co Of America	10071	IL	\$49,046	0.60%	\$51,223	\$32,386	63.23%
	First Colonial Ins Co	29980	FL	\$3,791	0.05%	\$2,396	\$1,627	67.88%
	Northbrook Ind Co	36455	IL	\$1,857	0.02%	\$2,107	\$1,436	68.13%
	Group Totals			\$634,330	7.81%	\$636,015	\$355,385	55.88%
5	PUBLIC EMPLOYEES							
	Pemco Ins Co	18805	WA	\$73,799	0.91%	\$75,256	\$42,142	56.00%
	Pemco Mut Ins Co	24341	WA	\$244,055	3.00%	\$245,440	\$146,447	59.67%
	Group Totals			\$317,854	3.91%	\$320,696	\$188,589	58.81%
6	UNITED SERVICES AUTOMOBILE ASN GRP							
	Garrison Property and Cas Ins Co	21253	TX	\$3,022	0.04%	\$1,805	\$1,470	81.47%
	USAA	25941	TX	\$166,656	2.05%	\$163,904	\$107,317	65.48%
	USAA Cas Ins Co	25968	TX	\$116,024	1.43%	\$114,466	\$78,261	68.37%
	USAA General Ind Co	18600	TX	\$8,237	0.10%	\$7,943	\$6,173	77.71%
	Group Totals			\$293,938	3.62%	\$288,118	\$193,221	67.06%

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Top 10 Authorized Companies or Groups of
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Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

Rank	Group Name	NAIC Code	DOM	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio
7 Travelers Grp								
	Automobile Ins Co Of Hartford CT	19062	CT	\$9,320	0.11%	\$8,082	\$5,126	63.43%
	Charter Oak Fire Ins Co	25615	CT	\$10,882	0.13%	\$11,000	\$3,477	31.61%
	Discover Prop & Cas Ins Co	36463	IL	\$4,396	0.05%	\$4,530	\$1,418	31.31%
	Farmington Cas Co	41483	CT	\$21	0.00%	\$46	\$149	322.91%
	Fidelity & Guaranty Ins Co	35386	IA	\$370	0.00%	\$577	(\$968)	(167.72)%
	Fidelity & Guaranty Ins Underwriters	25879	WI	\$234	0.00%	\$430	\$1,395	324.16%
	Northland Cas Co	24031	MN	\$418	0.01%	\$429	\$381	88.76%
	Northland Ins Co	24015	MN	\$10,651	0.13%	\$10,463	\$5,908	56.47%
	Phoenix Ins Co	25623	CT	\$5,147	0.06%	\$4,292	\$1,712	39.89%
	Seaboard Surety Co	22535	NY	\$97	0.00%	\$138	\$608	439.60%
	St Paul Fire & Marine Ins Co	24767	MN	\$66,561	0.82%	\$64,994	\$34,864	53.64%
	St Paul Guardian Ins Co	24775	MN	\$2,354	0.03%	\$3,063	\$1,956	63.86%
	St Paul Mercury Ins Co	24791	MN	\$10,933	0.13%	\$9,828	\$4,225	42.99%
	St Paul Protective Ins Co	19224	IL	\$8	0.00%	\$15	(\$17)	(115.89)%
	Standard Fire Ins Co	19070	CT	\$10,324	0.13%	\$10,689	\$4,799	44.90%
	Travco Ins Co	28188	CT	\$1,294	0.02%	\$1,360	\$479	35.23%
	Travelers Cas & Surety Co	19038	CT	\$1,523	0.02%	\$1,227	\$3,281	267.27%
	Travelers Cas & Surety Co Of Amer	31194	CT	\$40,140	0.49%	\$37,111	\$5,022	13.53%
	Travelers Commercial Ins Co	36137	CT	\$637	0.01%	\$536	\$360	67.20%
	Travelers Home & Marine Ins Co	27998	CT	\$10,222	0.13%	\$9,060	\$7,291	80.48%
	Travelers Ind Co	25658	CT	\$28,194	0.35%	\$27,150	\$5,383	19.83%
	Travelers Ind Co Of Amer	25666	CT	\$15,400	0.19%	\$15,520	\$8,456	54.49%
	Travelers Ind Co Of CT	25682	CT	\$6,784	0.08%	\$6,995	\$3,082	44.07%
	Travelers Property Cas Co Of Amer	25674	CT	\$46,675	0.57%	\$47,741	\$16,697	34.97%
	US Fidelity & Guaranty Co	25887	MD	\$1,796	0.02%	\$2,197	(\$1,022)	(46.54)%
Group Totals				\$284,382	3.50%	\$277,473	\$114,061	41.90%
8 PROGRESSIVE GRP								
	National Continental Ins Co	10243	NY	\$216	0.00%	\$228	\$556	243.84%
	Progressive American Ins Co	24252	FL	\$4,894	0.06%	\$7,068	\$2,743	38.80%
	Progressive Cas Ins Co	24260	OH	\$5,782	0.07%	\$6,289	\$1,133	18.01%
	Progressive Classic Ins Co	42994	WI	\$49,757	0.61%	\$47,132	\$27,763	58.90%
	Progressive Max Ins Co	24279	OH	\$98,677	1.21%	\$98,722	\$51,930	52.60%
	Progressive Northern Ins Co	38628	WI	\$3,369	0.04%	\$5,736	\$2,631	45.88%
	Progressive Northwestern Ins Co	42919	OH	\$92,065	1.13%	\$94,420	\$48,987	51.88%
	Progressive Preferred Ins Co	37834	OH	\$1,225	0.02%	\$2,257	\$1,911	84.67%
	United Fnc'l Cas Co	11770	OH	\$20,439	0.25%	\$19,127	\$8,811	46.06%
Group Totals				\$276,424	3.40%	\$280,979	\$146,465	52.19%

State of Washington

Office of Insurance Commissioner

2006 Washington Market Share and Loss Ratio

Top 10 Authorized Companies or Groups of
Companies

Zero Premium and Loss Companies Excluded

Line of Business: Property and Casualty Totals (excludes Accident and Health)

All Dollars in Thousands

Rank	Group Name	NAIC Code	DOM	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio
9 BERKSHIRE HATHAWAY								
	Central States Ind Co Of Omaha	34274	NE	\$1,893	0.02%	\$1,842	\$50	2.73%
	Columbia Ins Co	27812	NE	\$1,395	0.02%	\$1,593	\$523	32.81%
	Cornhusker Cas Co	20044	NE	\$13,406	0.17%	\$14,728	\$8,637	58.65%
	Geico Cas Co	41491	MD	\$7,755	0.10%	\$8,061	\$4,257	52.80%
	Geico General Ins Co	35882	MD	\$110,367	1.36%	\$107,872	\$70,443	65.30%
	Geico Ind Co	22055	MD	\$54,150	0.67%	\$53,770	\$33,129	61.61%
	General Rein Corp	22039	DE	\$893	0.01%	\$867	(\$214)	(24.67)%
	General Star Natl Ins Co	11967	OH	\$634	0.01%	\$579	\$190	32.81%
	Genesis Ins Co	38962	CT	\$153	0.00%	\$931	(\$2,573)	(276.53)%
	Government Employees Ins Co	22063	MD	\$51,293	0.63%	\$51,008	\$30,339	59.48%
	Kansas Bankers Surety Co	15962	KS	\$59	0.00%	\$41	\$9	22.00%
	Medical Protective Co	11843	IN	\$15,896	0.20%	\$16,122	\$859	5.33%
	National Ind Co	20087	NE	\$5,809	0.07%	\$5,551	\$1,126	20.29%
	National Liab & Fire Ins Co	20052	CT	\$1,976	0.02%	\$1,238	\$294	23.74%
	United States Liability Ins Co	25895	PA	\$3,052	0.04%	\$3,039	\$1,033	33.99%
	Group Totals			\$268,731	3.31%	\$267,243	\$148,102	54.87%
10 LIBERTY MUT GRP								
	Employers Ins of Wausau	21458	WI	\$2,335	0.03%	\$2,019	\$1,486	73.59%
	First Liberty Ins Corp	33588	IA	\$46	0.00%	\$43	(\$172)	(397.19)%
	Indiana Ins Co	22659	IN	\$7	0.00%	\$7	\$2,206	29822.36%
	Liberty Ins Corp	42404	IL	\$9,045	0.11%	\$9,390	\$6,428	68.46%
	Liberty Ins Underwriters Inc	19917	NY	\$11,607	0.14%	\$11,541	\$6,025	52.20%
	Liberty Mut Fire Ins Co	23035	WI	\$79,336	0.98%	\$74,168	\$53,413	72.02%
	Liberty Mut Ins Co	23043	MA	\$31,303	0.39%	\$29,264	\$22,461	76.76%
	Liberty Northwest Ins Corp	41939	OR	\$28,186	0.35%	\$24,720	\$23,684	95.81%
	LM Ins Corp	33600	IA	\$25	0.00%	\$20	\$2	9.71%
	North Pacific Ins Co	23892	OR	\$60,833	0.75%	\$61,035	\$34,371	56.31%
	Oregon Automobile Ins Co	23922	OR	\$13,607	0.17%	\$14,922	\$5,923	39.69%
	Wausau Business Ins Co	26069	WI	\$1,772	0.02%	\$1,817	(\$88)	(4.86)%
	Wausau Underwriters Ins Co	26042	WI	\$2,482	0.03%	\$2,299	\$2,211	96.19%
	Group Totals			\$240,584	2.96%	\$231,246	\$157,949	67.89%
	Top Group Totals			\$4,743,841	58.41%	\$4,704,938	\$2,796,368	59.43%
	All Other Companies			\$3,378,040	41.59%	\$3,256,895	\$1,769,023	54.32%
	Totals			\$8,121,881	100.00%	\$7,961,833	\$4,565,390	57.34%

(1) Excluding all Loss Adjustment Expenses (LAE)

Top 10 Authorized Companies or Groups of
Companies

Zero Premium Companies Excluded

State of Washington
Office of Insurance Commissioner
2006 Washington Market Share and Loss Ratio
Line of Business: Title

All Dollars in Thousands

Rank	Group Name	NAIC Code	DOM	Premiums Written	Market Share	Premiums Earned	Losses Incurred	Loss Ratio
1	FIRST AMN TITLE							
	First American Title Ins Co	50814	CA	\$80,101	24.01%	\$77,567	\$4,053	5.23%
	Pacific NW Title Ins Co Inc	50970	WA	\$43,867	13.15%	\$44,575	\$1,013	2.27%
	United General Title Ins Co	51624	CO	\$38	0.01%	\$37	(\$11)	(30.62)%
	Group Totals			\$124,007	37.17%	\$122,178	\$5,055	4.14%
2	FIDELITY NATL FIN INC							
	Chicago Title Ins Co	50229	MO	\$76,374	22.89%	\$72,975	\$4,185	5.74%
	Fidelity Natl Title Ins Co	51586	CA	\$18,001	5.40%	\$17,657	\$1,219	6.90%
	Security Union Title Ins Co	50857	CA	\$302	0.09%	\$303	\$50	16.42%
	Ticor Title Ins Co	50067	CA	\$21,535	6.45%	\$21,255	\$1,133	5.33%
	Group Totals			\$116,211	34.83%	\$112,190	\$6,587	5.87%
3	STEWART TITLE CO							
	Stewart Title Guaranty Co	50121	TX	\$41,855	12.54%	\$41,497	\$928	2.24%
	Group Totals			\$41,855	12.54%	\$41,497	\$928	2.24%
4	LANDAMERICA FINANCIAL GRP							
	Commonwealth Land Title Ins Co	50083	NE	\$27,962	8.38%	\$30,509	\$1,609	5.27%
	Lawyers Title Ins Corp	50024	NE	\$12,748	3.82%	\$12,494	\$1,338	10.71%
	Group Totals			\$40,710	12.20%	\$43,003	\$2,947	6.85%
5	OLD REPUBLIC GRP							
	Old Republic Natl Title Ins Co	50520	MN	\$10,853	3.25%	\$10,957	\$79	0.72%
	Group Totals			\$10,853	3.25%	\$10,957	\$79	0.72%
	Top Group Totals			\$333,636	100.00%	\$329,826	\$15,595	4.73%
	All Other Companies			\$0	0.00%	\$0	\$0	0.00%
	Totals			\$333,636	100.00%	\$329,826	\$15,595	4.73%

(1)Market Share is based on all authorized Washington companies' written premiums.